

Deliver complex demos and proofs-of-concept in minutes

Improve time to market by easily replicating real-world environments from anywhere



CloudShare virtual labs enables you to showcase your software solutions without traveling, setting up complicated infrastructures, paying for unused resources, or keeping track of countless field copies of your environments. CloudShare lets you:



Easily replicate real-world solutions



Gain full visibility and control of your sales funnel



Engage with prospects in real-time

Join the companies already using CloudShare to streamline and speed up their sales cycle

FORTINET

 **MuleSoft**

vmware

 **Check Point**
SOFTWARE TECHNOLOGIES LTD.

 **paloalto**
NETWORKS

 **ATLASSIAN**

 **ForgeRock**

 **SAI GLOBAL**



Easily replicate real-world solutions

- Build custom demos and POCs fast
- Support complex demo scenarios
- Accurately simulate the customer's infrastructure and applications
- Pre-populate custom data once and reuse for all POCs/demos
- Complete IT environment in the cloud
- Define policies for effective resource use
- Easy to use for technical and business stakeholders
- Ensure that everyone is using the same up-to-date demos and POCs
- Send POC invitations and track them directly from Salesforce using our integration package



Gain full visibility and control of your sales funnel

- Intuitive dashboards display aggregated activity metrics, environment details with extensive filtering and drill-down options
- Every POC is linked to extensive engagement metrics for total visibility and ongoing sales performance improvement
- Prevent abandoned POCs in real-time
- Know who's using each demo and which demos are most popular



Engage with prospects in real-time

- Identify problems during demos and POCs
- Immediately react to high and low points of engagement
- Instantly offer assistance
- Increase stickiness through real-time insights
- Know exactly when to follow-up with a prospect

About CloudShare

The world's easiest-to-use virtual labs for software training, sales demos and POCs

CloudShare advanced lab solutions were built to accelerate business growth. Think demos that convert, POCs that prove value, training that leads to retention, and testing and development that perfectly mimic real-world environments. Make it your own, by customizing exactly what you need across servers, networking, storage and software. Easy to set up, automatic to tear down, on-demand, and available anywhere you have an internet connection - CloudShare virtual labs add value right out of the box.

Check out more information at www.cloudshare.com.

CONTACT US

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