

7

CloudShare Training Features That Boost Your ROI



1

Easy, speedy environment and class set-up

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CloudShare is a game changer when it comes to saving time and overhead costs for class setup.



Shaundra Bruvall, Program Delivery Coordinator



Who says complex environments have to take days to build?

With CloudShare's ready-made templates and quick VM import service, you'll save time and IT resources:



Set-up complex environments within minutes.



Let each student access their environment with one click, just seconds after log-in!



Provide students with links to prerequisite materials and a connectivity test in class invitations, so they can come prepared to class and ready to start learning immediately.

2

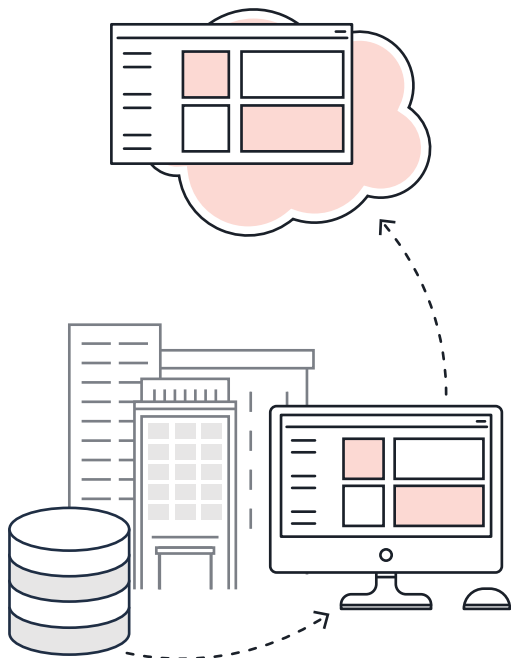
Work on an exact replica of your full on-premise environment

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As part of our POC with CloudShare, one of our junior engineers just looked at the environment we were trying to build and went off and built it on CloudShare. It took him just a few hours one morning, and it was so much easier to build than anything we'd ever done before.



Kevin Streater, VP ForgeRock University



CloudShare allows you to bring your own environment or application to the cloud, no matter how complex. You don't need to modify your architecture even by an inch! So you start benefiting from cloud-based training immediately, without placing any burden on your IT team.

3

Simple integration with your LMS system and other training tools

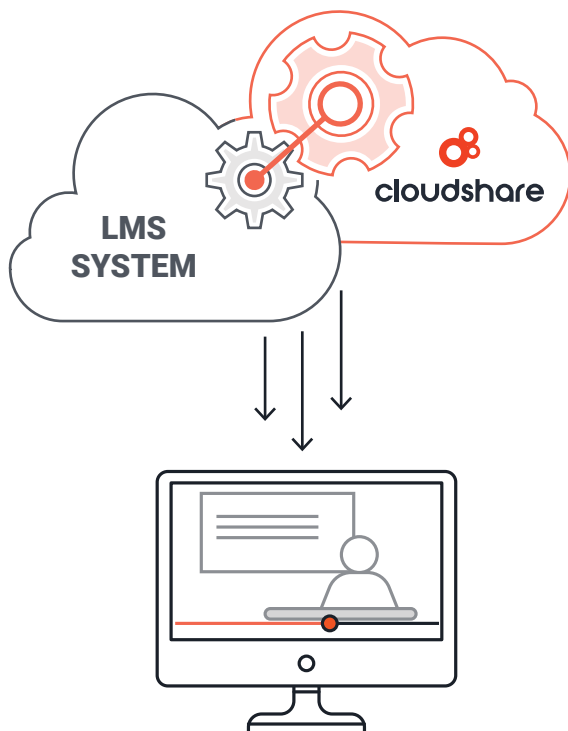
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Despite the ever-increasing scope of our training operations, I still don't need a separate manager for CloudShare. I think that speaks volumes for the way they work, as well as the functionality and scalability of their solution.

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Robert Bleeker, Education Manager

 **ATLASSIAN**



We understand that virtual training labs are an important part of your overall training program and you may want to integrate with your LMS and other training tools.

CloudShare's REST API exposes all our functionality, allowing you to create custom workflows and increase efficiency by connecting processes and data across systems. In addition, we provide a Zapier implementation that makes it easy to connect the data and processes you want, without writing code.

4

Full-featured instructor console to improve your training effectiveness

Your trainer can



Monitor each student's progress in real time via Thumbnail displays.



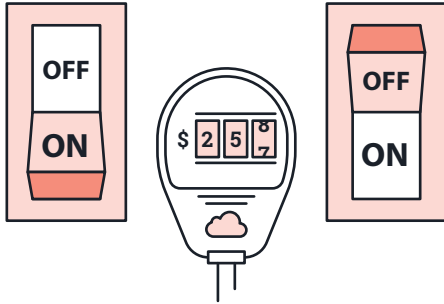
Use the over-the-shoulder Barge-in feature to help students with individual issues.



Ensure timely class instructions and individual tutoring by using the Chat feature for real-time communication with students.

5

Use our Auto-suspend idle environment feature to avoid unnecessary charges

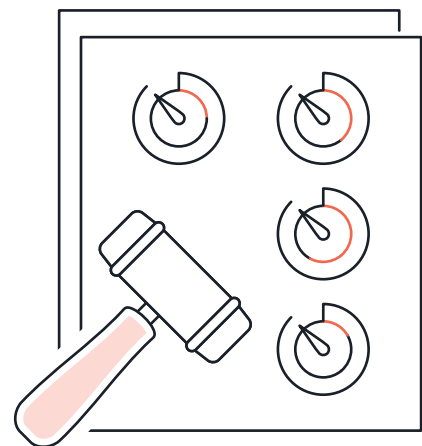


Stop paying for inactive environments! With CloudShare, you don't have to depend on your users to manually shut down training environments when not in use. Our automated sensing enables the saving and shutdown of idle environments after a predetermined period of time, so you control costs.

6

Leverage policies to predetermine the time and duration of training sessions

Trainers can predetermine when classes start and stop. Knowing in advance how long a class will run helps in calculating costs, especially useful when charging back costs to partners or other departments in your organization.



7

Use CloudShare's visual dashboards to show costs per class and calculate ROI

CloudShare analytics with prebuilt dashboards let you easily see and analyze data, including:



Time invested by instructors



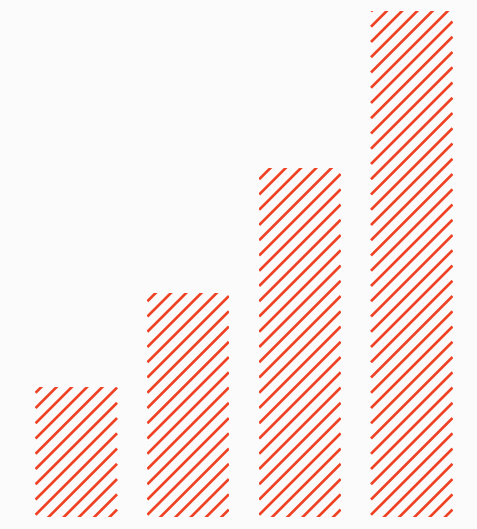
Number of students per class



Duration of different environments used



Costs per class



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We have scaled the business without having to give another thought to the platform we're running on.



Kevin Streater, VP ForgeRock University



About CloudShare



As the leading supplier of virtual IT environments in the cloud, CloudShare provides its clients with specialized solutions designed to meet a wide variety of business needs – including lab environments for virtual training, development and testing, and sales demos and POCs. All CloudShare environments are completely customizable and offer on-demand access to infrastructure resources such as servers, storage, networks, and software.

CloudShare customers include many leading software and cybersecurity companies, such as Palo Alto Networks, Atlassian, ForgeRock, Sophos, Dell and HP.

To learn more about how CloudShare's advanced lab solutions can benefit your business, visit us at www.cloudshare.com.

