

CloudShare for **Channels**

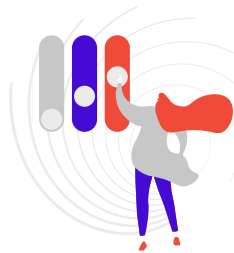
Let Prospects Take Your Software for a Test Drive!

With no complex Hardware or Set Up, Getting Your Partners to Sell Your Software is as Easy as it Gets

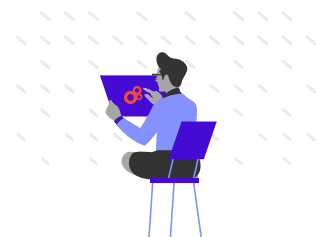
Meet today's remote landscape by providing your channel partners with an always accurate version of your software in the cloud. Using as little as a simple web browser and an internet connection, your partners can spin up highly customized, engaging hands-on demos, POCs, and customer training, anywhere in the world.



Demos



POCs



Customer Training



Simplify and Accelerate Pre-Sale to Post-Sale Customer Success

Reduce conversion time and shorten time-to-competency, no matter how agile your software release cycle, by making software easier to sell.



Boost User Experience

Create custom environments without heavy admin or initial set-up. Test and play in a safe, sandbox environment, removing the barrier to entry, and let prospects access the platform through a simple URL and login credentials.



Demonstrate Your Software Remotely with Ease

Your partners can spin up real-world environments in minutes, no matter how complex your software. Speed up the feedback cycle, shortening onboarding and sales overall.



Manage Costs and Access Control

Set access and assign policies for entitlement limits to each partner, and access data on resource utilization and usage patterns to improve ROI. Set access and assign policies for entitlement limits to each partner, and access data on resource utilization and usage patterns to improve ROI.



Gain Visibility into Your Channel Success

Monitor all environments from one centralized dashboard to stay on top of all prospect activity, including abandonment and churn, in minute detail.



What is CloudShare?

CloudShare is the most powerful solution for hands-on software experiences; from sales demos and POCs, to customer and employee training, certification, and sandboxing.

Our virtual environments are completely customizable and allow the end-user to experiment with your software in a safe environment that mimics their own, thus enabling the most effective experiences.

CloudShare's Business Acceleration platform enables some of the world's top brands to accelerate their entire customer journey anywhere, in any cloud, anytime.* We're proud to serve leading global software companies such as Palo Alto Networks, RSA, Motorola, Atlassian, SAI Global, Atos, ForgeRock, Dell, Salesforce, and many more.

To learn more about how CloudShare's advanced hands-on software training solutions can benefit your business, visit cloudshare.com

* Supporting:   Azure  Google Cloud Platform

Trusted by More than 500 Enterprise Customers Worldwide

